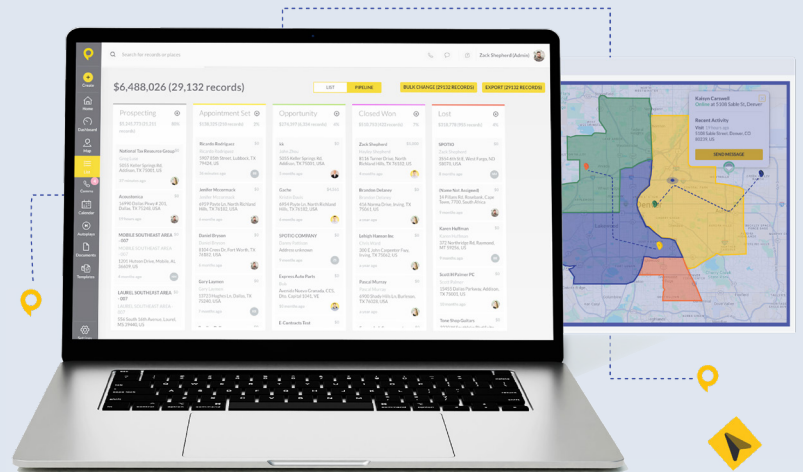


Own Every Territory. Close More Deals.



▶ What is SPOTIO?

SPOTIO is the field sales engagement platform built for door-to-door teams. It's the mobile app in your rep's hand that they actually use every day—connecting the street to the office by capturing every activity and syncing it instantly into your CRM. Your reps get all their data, routes, and territories at their fingertips. Your managers get real-time visibility into what's happening in the field.

▶ Why do you need it?

Your CRM tracks deals and pipeline. It wasn't built for mobile field workflows, territory execution, or location-verified activity. Trying to fill the gap with Google Maps, spreadsheets, and delayed manual updates creates territory chaos, invisible reps, and zero real-time visibility.

SPOTIO solves that.

▶ See Everything. React Instantly.

- One-tap activity logging—capture every knock, damage photo, and outcome
- Real-time visibility into which streets are worked, saturated, or untouched
- Location-verified tracking—know where reps were and what happened
- Live leaderboards show who's winning right now

▶ Own Your Turf. Stop the Chaos.

- Clear territory boundaries prevent overlap and re-knocks
- Pre-mapped routes so new reps are productive day one
- Coverage views show where to focus next

▶ Ramp Fast, Keep the Knowledge.

- New hires productive in days with simple mobile workflows
- Activity history stays when reps leave—no lost intel
- Scale seasonal teams without losing speed

Works the Way You Work

Canvassing: Log doors with one tap. Stop re-knocks. See coverage instantly.

Appointments: Sync from your CRM. Plan tight routes. Run 6 appointments, not 4.

Hybrid: Canvass, book at the door, route to both—one app, one dashboard.



Integrations That Keep You Moving

- Salesforce, HubSpot, Pipedrive: Two-way sync with leading CRMs keeps your data current across platforms
- AccuLynx: Sync leads, jobs, and damage photos without toggling systems
- HailTrace: Overlay storm swaths on your map and chase smarter
- JobNimbus: Capture leads at the door and sync instantly to start production—no double entry
- SalesScreen: Gamify performance and celebrate wins in real-time
- Email + Calendar: Sync Outlook and Google to unify appointments, territory visits, and prospect conversations

Built for the Field—Not a CRM Add-On

- Map-based Territory Management: Optimize coverage, prevent overlap, and maximize revenue per rep
- Download My Day: No signal? Work offline, sync later—no downtime
- Autoplays: Guided follow-up so nothing falls through the cracks
- AI Assist: Smarter prospecting, instant insights—your sales co-pilot

What Door-to-Door Pros Are Saying



Alexis R. | 5-Star Google Review

SPOTIO is intuitive, efficient, packed with features that boost productivity and close deals faster. Great CRM integration, smart automation, and excellent support. A must-have for sales teams!



Shane L. | President, Roofing & Storm Restoration Company

SPOTIO has allowed us to see where successes were and multiply them. SPOTIO is awesome. It's easy to use. And I guarantee you that it is worth the money.